

Nitin & Hina Harkawat
Warren NJ 07059

24-Mar-13

Theresa Milliken

Weichert Realtors
55 Stirling Road
Watchung, NJ 07069

I am writing to express my appreciation of Janet Bolante as my realtor. We have known Janet for over a decade now when we purchased our first home in 2004. She was very diligent and approachable to all our needs and as first time home buyers then understood our concerns and allayed our anxiety.

As our family grew we decided to move to a bigger home and there was Janet again five years later helping us in selling our town home. She provided us with great care and advice regarding marketing my townhome including creating a wonderful brochure, advertisements in magazines/newspapers and on the internet. It was a very difficult year for the housing market as homes were not selling quickly. She held multiple open houses, was very persistent and patient until we found a buyer five months later. Since our search for a bigger home did not materialize by the time we closed our previous one we moved into a rented house in the same town.

It took us over a year and half with countless weekly requests to Janet to see different homes that were in the market and Janet was always around without a sign of being frustrated. She was extremely responsive and returned our calls/e-mails promptly. When we finally liked the house she was diligent in ensuring all the paper work was done in a timely manner and negotiated the deal on our behalf as there were multiple bids on this house.

Janet is an extremely lively person, very friendly and exhibited a positive attitude all the time. We truly enjoyed working with Janet and she has even helped a friend of ours in buying and then selling their homes. We would highly recommend Janet to our friends and associates for all real estate matters as she is a thorough professional and extremely dedicated and hardworking individual.

Sincerely

Nitin & Hina Harkawat

cc. Jim Weichert
Weichert Realtors
1625 Route 10
Morris plains, NJ 07950

Woodbine Avenue, Budd Lake, NJ 07828 - Special Thank You!!!

Fri, Sep 7, 2012 11:25 am

From **Rene Joel Cordero**

To **Janet Bolante** janetbolante@aol.com, **Claudia Gomez** ,, **Precision Consultants - Home Inspections** precisionhome@earthlink.net, **Alan Lubiner** alubiner@lslawyers.com, **Patricia Robot (Real Estate Attorney)** psrobot@lslawyers.com, **Yvonne Green (Sun Home Loans)** ygreen@sunnb.com, **Frank Perez (Sun National Bank)** fperez@sunnb.com, **Peter DeVico** pdevico@sunnb.com

Cc **Wandaliz Cordero**

Greetings Everyone!

My wife and I would like to thank each and everyone one of you for your hard work and efforts to make our dream of homeownership a reality. A dream that has been in the works for over 9 years since we got married. A dream that for many a times seemed impossible. But today, thanks to our Lord and Savior Jesus Christ and to everyone one of you, a dream that is now a reality. Some people refer to homeownership as the American Dream, but for us it's simply Our Dream, the Cordero Dream, and now the dream is ours to share with our 3 beautiful children, our families and friends. Words cannot describe the appreciation and gratitude that we have for each and everyone of you.

Special Note to Janet Bolante:

You have been a God send to us. Your knowledge, experience and passion has helped guide us and has pushed us to reach for the stars without having to compromise on the important things in life. You have stressed from the very beginning that a good school system is the most important part of our home search and I am glad to say that the Mount Olive School System ranks nicely among other districts in Morris County and is making great strides to becoming the #1 district in the county. Again, words cannot describe the gratitude and appreciation we have for you. Thank you for your patience and your professionalism during this process and for putting the entire dream team together that has helped us through this process.

Sincerely,

Rene Joel & Wandaliz Cordero

June 23, 2011

Cheryl L. Gain

Fanwood, NJ 07023

Dear Mr. Jim Weichert,

I am writing this letter to let you know how excited I am to own a home again.

This was only possible because of the brilliant team that you have at Weichert. I would love to give my thanks and high praises to both Janet Bolante, my realtor, and Brian Wagenseller, financial officer.

As a divorced parent of two boys, I am delighted to have a home to call my own. My sons are extremely happy about the proximity of our home to a nearby park.

I will always be forever grateful to both Janet and Brian.

I am fortunate to have chosen Weichert. Janet and Brian are the most helpful and most professional people who I have ever encountered in real estate.

Sincerely,

Cheryl L. Gain

November 17, 2010

Theresa Milliken
Weichert Realtors

Dear Theresa:

I am writing to express my complete satisfaction with Janet Bolante as my realtor on a house we recently purchased. Throughout the entire process, Janet was very courteous, professional, and always delivered a high level of service and positive energy. And she even maintains this level of energy at all hours of the day. In fact, she presented our offer to the seller at 10pm on a holiday weekend, just so we could be considered first. It's that type of devotion to her work that helped get us the house, as there were other offers that came in after ours was accepted.

In addition to Janet's professionalism and knowledge, it was really her charisma and calm demeanor (even in the face of real estate obstacles) that won us over. Buying a house can be a really stressful time, but Janet's constant smile and laughter reminded us that it can also be a wonderful experience.

We were very delighted working with Janet, and would highly recommend her to all our families and friends. I would be happy to answer any questions regarding Janet's performance.

Sincerely,

Wai Ng and family
Proud homeowners of home in Bloomfield, NJ 07003

To: JIM WEICHERT
Weichert Realtors
1623 Route 10
Morris Plains, NJ 07950

Dear Sir,

Janet was referred to us by a close family friend who also bought their house with her help. We spoke on the phone; gave her our needs and within minutes my e-mail box was having a listing. That was incredible.

Our first meeting found Janet to be a well-prepared professional with a friendly caring attitude. Homes in our price range with the amenities we were looking for, were few and far and between. In the journey of house hunt Janet took care of us like a family member.

Janet educated us as first time home buyers in this challenging market by showing us single family and town homes for comparison across a few neighboring towns like East Brunswick, etc, and explained the pros and cons keeping our budget in mind.

When we expressed our liking towards our current house (at around 5:30pm), Janet presented the offer in person at 9:00pm traveling about an hour to the seller's house, and negotiated a very good price for us. The negotiations involved an immense amount of effort and there was every reason in the world that something would not work out. Fortunately for us Janet was confident and persistent in her dealings with the listing agent and in the end we somehow got everyone to closing.

Janet was both timely and accessible throughout; she even helped us in getting a substantial credit for home inspection. Our sincere appreciation goes out to Janet Bolante.

When Janet showed up at our new house the night we moved in and took our whole family out for dinner, we were amazed. Her above and beyond the call of duty attitude is what makes her such a success.

As you can hopefully summarize, Janet is an incredible asset to your company. We have not encountered such professionalism and high work ethic and discipline shown by her. Janet was an absolute pleasure to work with.

Thank you for your time and please express our gratitude to Janet for an amazing job!

Another Happy Friend/Customer

Anil Theklevedu and Priya Menon
Kendall Park, NJ 08824

January 31, 2010

Dear Jim Weichert,

I am writing to express our appreciation of Janet Bolante as our realtor over the last couple of years.

We met Janet at an open house just as we began exploring the possibility of selling our current home and purchasing a new one. We immediately found her to be friendly, knowledgeable and interested in our needs. She inquired about our needs for a realtor and we invited her to make a visit to our home for an assessment.

It was clear from the start that Janet was a consummate professional – detail oriented, extremely knowledgeable, sensitive to our needs and committed to providing excellent service. These qualities were demonstrated throughout our whole time working with Janet.

We used Janet as our realtor to sell our home in May 2008. Our home sold in 3 weeks. We appreciated her commitment to holding an open house immediately as well as the high quality marketing materials she developed. Throughout the process, Janet was responsive and always available to answer our questions.

Janet helped us secure a rental for the year we looked for a home to buy and then, stayed on as our realtor as we searched for a home to purchase. On a number of occasions we needed to take our young children with us as we looked at prospective homes. Always friendly and positive, Janet never hesitated helping us manage those situations with the children. She was always ready to help in any way possible.

We successfully purchased our new home in May of 2009 and found the process to be seamless and enjoyable, much to the credit of Janet's thorough and detail oriented nature.

I cannot emphasize enough our complete satisfaction with our experience with Janet.

We would wholeheartedly recommend her to anyone in need of an excellent realtor. You have a star working for you!

Warmly,

Mike and Lisa Byrne

January 27, 2010

To Whom It May Concern:

We are writing this letter in regards to the experience we had with your agent Janet L. Bolante. We were so impressed with the service Janet provided for us. We cannot remember a time when we ever had the pleasure to work with such a remarkable professional.

Because this was our first home, we were very undecided as our agent Janet showed us in excess of 15 homes spanning over 3 months until we found the right place. She was always courteous, patient, and perhaps most importantly to truly understand the type of home we wanted.

Each home was like a new adventure, Janet had great vision and she saw things the way we did. It was as if we were always on the same page. We will never forget when we walked into the house that we finally ended up purchasing, as soon as we saw it the three of us looked at each other and we knew right away that this is what we had been looking for. We were so very grateful for her help. As we soon found out Janet was not done helping us out yet. We would soon find out that the mortgage process was long and extensive. Thankfully Janet was there to help us through it all offering her expertise in how everything worked. It was such a relief to have someone as professional as her on our side.

Janet is an incredible asset to your company. Not only does she represent the best in a real estate agent, but she has redefined a new standard by which all agents should strive to achieve. We have never encountered any professional, in any industry, that showed such professionalism, impossibly high work ethic, and the ability to meet our every need. Janet was an absolute pleasure to work with.

Thank you for your time, and please express our gratitude to Janet for an amazing job!

Sincerely,

Sergio DaCosta & Vanessa Lang
Roselle Park, NJ

January 19, 2010

Scotch Plains, NJ 07076

*Theresa Milliken
Weichert Realtors –Manager
55 Stirling Road
Watchung, NJ 07069*

Dear Ms. Milliken,

I'd like to commend Ms. Janet Bolante of Weichert Realtors for the excellent service she offered my wife and I during our search for a home in Union County earlier this year.

We discovered Janet by the time we'd narrowed our search to Scotch Plains, and after we described to her what we were looking for in a home, she located four good properties in our price range. Once we made a decision on which to pursue, Janet quickly demonstrated her commitment to her clients. The home on which we decided was a short sale, fraught with tight deadlines and "unique personalities" that made almost every phase of the purchase and closing difficult. But Janet dug in her heels and worked to smooth every wrinkle we encountered.

Janet's commitment to client service and professionalism make a difficult home purchase that much more pleasant and memorable, and we would work with her again if the chance arose. That chance may not come soon, though, since Janet helped us find the home of our dreams.

Sincerely,

Christopher Thumann

April 6, 2009

JIM WEICHERT
Weichert Realtors
1625 Route 10
Morris Plains, NJ 07950

Dear Mr. Weichert,

My wife and I recently purchased a home in Martinsville, NJ. Janet Bolante of Weichert, Watchung office was our agent. We are very pleased with our new home, and would like to share our experience of working with Janet.

Janet frequently demonstrates her professionalism and knowledge of the rapidly evolving real estate market to meet client needs. We first met Janet in 2006 and have seen at least 35 homes with her. She is excellent in communication as well as negotiation, and has always been available to answer any questions we have.

She proactively identified issues and ensured all issues were addressed appropriately and in a timely fashion. She has also repeatedly demonstrated flexibility and versatility. Janet always exhibited a positive, "get the job done" attitude and not only met every challenge in this transaction with a healthy sense of humor, she also did excellent follow-up to ensure successful execution of the sale.

We have truly enjoyed working with Janet, and appreciate her dedication and integrity. We would highly recommend Janet to our friends and associates for all real estate matters. She certainly would be the first person we would go to for our next real estate needs.

Sincerely,

Ed Poon, MD

Elyse & Louis Reynolds

Berkeley Heights, NJ 07922

Janet L. Bolante
Weichert Realtors

Dear Janet,

Just wanted to drop you a quick note to tell you that we are getting settled in our new home. Louie and Marissa are doing great in their new school and we have met some lovely neighbors. Jack and Grace next door have been great and Andrew and Allison have made their way next door many times!!! In fact, several of the neighborhood children have found their way to our house, just like on Quinby!!! Louie and I are really enjoying our new space and it really feels like HOME!!!

I can't begin to tell you how happy I am that we met! I thank God for your Open House on Alvin! If it were not for you, we'd still be on Quinby. You and I hit it off as soon as we met, I've told you since, but no one had ever hugged my children! Right then I knew you were special and you continued to show that everytime we met or spoke. You are truly a very special person who senses people's needs and works with them accordingly. You knew that Louie and I needed the Push, and you gave it ever so gently. When you and I looked at each other we had a whole conversation with no words exchanged, we both knew it was right! I don't even think we paid attention to "Big Louie".

I'll never forget the night that we actually made the offer...we had gone back to the house with my mom as you helped Jim prepare to leave for college the very next day. I never expected you to come that night, I still laugh when I think about it "Don't go anywhere, I'm on my way!" I couldn't believe with all that you had going on in your own life that you came! Your dedication to people is second to none. If you hadn't come that night, I think things would have been completely different!

Thankfully, at the end of the day our offer was accepted! When we needed financial and legal guidance, you pointed us in the right direction! Len was absolutely wonderful! He is intelligent, precise and kind. He was instrumental in the sale of Quinby as well. Scott was a doll! I enjoyed working with him and his staff, he is probably very bored now that he doesn't have to hear from me everyday!

We have given your name and your card to anyone who has even mentioned the thought of moving. It gives me great pleasure to know that we would be putting friends in such great hands!

We are so very thankful for everything you have done for us! We know that your schedule is very busy, but Louie and I and the kids would love for you to come and see the house and have dinner with us! We have a special place in our home and in our hearts for you!!!!!!

All our love!!!!

Elyse, Louie, Louie and Marissa

June 11, 2007

Theresa Milliken
Manager
Weichert Realtors

Dear Madam,

We would like to share with you the outstanding experience that we had with Janet Bolante. Being new in the neighborhood, we called Janet from one of her open house signs. After that, she began to assist us immediately by sending e-mails of listings. On our first appointment, Janet was very courteous, helpful and enthusiastic in showing us 5-7 houses. After looking at the first few of these homes, we knew right away that she will be the agent for us. She is very dedicated, honest and patient on her task, that is, to lead us to our loving home! We had a lot of weekend appointments with Janet after that, even weeknights. During this process, we developed a solid idea on what we are looking for.

When we have finally selected the home that we wanted, Janet continuously assisted us during the next phases of our home purchase. This is very remarkable for us as we are first time homebuyers. We wanted someone who can answer calls for inquiries, questions during these phases and she did that. Most of all, it was that kind of personal service that everyone would hope for.

Overall, Janet's exceptional positive attitude and perseverance have transformed our house hunting experience into an enjoyable and memorable one. She has the essential qualities that every realtor agent should emulate. With her superior skills no wonder she is one, if not the top Weichert agent in the area. In our minds, that also made Weichert as the top realtor company in this area.

Sincerely,

Carlo and Johnna Valerio

06 April 2007

Mr. Jim Weichert
Weichert Realtors
RE: Janet Bolante

Dear Mr. Weichert,

Thank you for your recent correspondence in which you provided my husband and I with a comment card. I have completed that card and returned it in the envelope that was provided. However, I wanted to contact you directly regarding our experience with Weichert Realtors, and specifically, Janet Bolante.

My husband and I were first time homebuyers when we were introduced to Janet by Stuart Wolensky. We had found Stuart by way of the Weichert website while looking for information regarding financing.

We immediately appreciated Janet's willingness to correspond extensively via e-mail and accommodate our needs for evening showings. My husband and I are both employed and are very busy so it made it very convenient for us to view properties online, search thru listings provided by Janet, and then follow up and set appointments in the evening.

My husband and I actually ended up making three offers on homes with the third resulting in our current purchase. For each offer, Janet went to great lengths to personally present the offer and advocate on our behalf. She had the additional challenge of overcoming the Sellers' perception of our 100% financing arrangement. She worked in conjunction with Stuart, who also spoke to the Sellers, and explained to them our pre-approved status with Weichert and the strength of our application. We sincerely appreciated those extra efforts by them both.

Finally, I'd like to speak to Janet's personality and professionalism. I found Janet to be a lovely, charming and energetic woman to be around. She was patient with us, which meant a lot as first time home buyers. I honestly felt as if she wanted the best for us. She was very responsive to our needs and always made us feel as if she had all the time in the world for us.

As you can tell, we were very pleased with our experience with Janet. I can tell you with all sincerity that when the time comes for us to sell our current house or refer an agent to a friend, Janet will be the first person we call.

Best regards,

Karla G. Childers
North Plainfield, NJ 07062

Subj: Janet Bolante - Home Buyer Feedback

Date: 8/31/2005 9:03:32 AM Eastern Standard Time

From: CRACINEZ

To: mwehner@weichertrealtors.net

BCC: [Janet Bolante](#)

Dear Marilyn,

My name is Chris Racinez and I recently purchased a home in North Brunswick with the help of my Weichert agent, Janet Bolante. I wanted to write you to express my high level of satisfaction w/ Janet. Her offering of total services and dedication were truly impressive during the home buying process.

As a first time home buyer, Janet was able to present me a comforting strategy in purchasing my first residence. She took time to explain the various processes and walk me through various scenarios that made my decision making manageable to avoid stressful situations. Janet's commitment and flexibility were demonstrated in her every effort to show me various homes and gather value added partners such as the attorney, mortgage lender, and home inspector.

Again, I wanted to recognize Janet's expertise in successfully facilitating my home purchase. I am very pleased to do business with Weichert and look forward to referring Janet Bolante in the future.

Kindest Regards,

Christopher S. Racinez
North Brunswick, NJ 08902

To: Marilyn Wehner

From: Thomas and Cynthia Pai

Date: September 7, 2005

Dear Marilyn,

My name is Thomas Pai. My wife Cynthia and I recently purchased our first home through Janet Bolante. With busy careers in investment banking and advertising in New York City, my wife and I had very little time to look and seriously consider purchasing a home. By chance, we found Janet's contact info on MSN. All it took was one email to Janet, and we were already in business.

From the very beginning, Janet was an amazing partner and consultant for us. It took one day to schedule appointments to view homes. Janet's responses to our questions and requests were timely, with some responses coming back to us within minutes. Janet was able to narrow down our list based on her intuition, experience, and sense of our tastes/preferences, even though we had never physically met! Janet was supposed to leave for a weekend trip, but decided to postpone her plans just to show us some listings. Although we changed our minds not to see the home located in Berkeley Heights, based on Janet's recommendation we listened to Janet and gave the unit a try. Within 10 minutes, we decided to put in an offer.

Janet left her weekend destination earlier than planned to meet us in her office at 7:30 pm on a Sunday evening. Janet made sure that our offer was accepted before we left her office that night. Within a few hours, she helped us negotiate a deal. I was told by my co-workers that closing on a purchase of a home in 4-5 weeks was impossible. However, Janet Bolante made this very aggressive closing nearly effortless. We listened to Janet every step of the way whether it was choosing a lender, an attorney, and even finding out where to buy a refrigerator. Throughout the entire process, Janet was always available on her cell phone or through email. As a young couple purchasing our first home, Janet looked out for us, like a mother would care for her own children.

We highly recommend Janet Bolante to anyone who is looking to purchase a new home. We were very pleased with Weichert and looking forward to working with Janet and Weichert in the near future.

Kindest Regards,

Thomas and Cynthia Pai

Berkeley Heights, NJ 07922

July 8,2003

Marilyn Wehner
Branch Manager,
Weichert, Realtors Watchung Office

Dear Mrs. Wehner,

As a real estate professional at Weichert's Watchung Office, Janet Bolante has earned my high recommendation. She was always a pleasure to work with and showed detail and care toward every question or concern me and my husband had. Unlike many other real estate professionals, Janet always responded quickly to my questions and always used email which made the experience that much faster and efficient.

Janet was obviously determined to find us a home; and she did in a relatively short period of time. As a public relations specialist for Weichert, I certainly had worked with my share of realtors so when the time came to choose one, Janet really stood out to me. Her warmth and true professionalism was always present whenever we worked together. These are all qualitties that make up a great real estate professional and these are just some of the reasons I chose her to be our realtor. Janet made our homebuying experience a fun and exciting adventure. Her experience and knowledge about the real estate market is a true value to your office, Weichert, Realtors and all of her customers. I honestly can not say enough wonderful things about Janet!

Sincerely,

Robyn Kobren

Subj: Customer Satisfaction

Date: 5/18/2005 11:55:19 AM Eastern Standard Time

To: mwehner@weichertrealtors.net

Dear Ms. Wehner: My spouse (Melodie) and I are willing to inform you of our satisfaction with the wonderful services we received from Janet Bolante in our Schering-Plough Relocation from Connecticut to Warren, NJ.

In our relocation, we used virtually all of the Weichert Relocation Services and were most satisfied with Janet's performance in meeting our needs of finding a home here in New Jersey. We will have no problem in the future in referring other Schering-Plough relocatees, our family and friends to Janet.

Sincerely,

Steven and Melodie Henderson

Marilyn Wehner - Manager
Weichert Realtors

Dear Marilyn,

This letter is long overdue as we have been very busy with our new home. We just wanted to tell you what an **incredible** asset you have with Janet Bolante.

When my wife and I were selling our condo, we were using another Weichert agent and the experience was "less than optimal". We were so disheartened with the whole experience that we decided not to use Weichert to purchase our new home.

I later met Janet, whom I was immediately impressed with - but still hesitant to do business with. Janet said she would change our minds about Weichert and she did just that. She was very sharp and easy to get a hold of, either at the office or via cell phone. When we wanted to see a house, she was always willing to go, any time or day. Janet was always sending new listings via email (which we loved!) and more importantly, listings that were targeted to our needs. She truly listened.

Throughout the search, Janet's demeanor and professionalism were unparalleled. She worked patiently and persistently with us for months on end until we found the home of our dreams. We met dozens of agents along the way, from many different firms, but as far as we were concerned there is only one we'd use or recommend - and that is Janet!

Sincerely,

Mark & Susan Mankoff

Marilyn Wehner
Weichert Realtors
Watchung, NJ 07069

Dear Ms. Wehner:

My wife and I recently purchased a home in Bridgewater, moving here from Long Island. Janet Bolante, of your Weichert office, provided all of our house hunting services and I would like to take this opportunity to comment on her excellent and very professional services.

We stopped into the office "cold" one day while Janet was manning the phones. She reviewed our requirements (very vague) and made arrangements to show us numerous homes of various styles, locations and prices on a follow-up visit (Easter holiday weekend). I was truly impressed by how quickly Janet read our comments and indecision and quickly focused in on locations and properties precisely what we were looking for. During our second trip with Janet we visited a townhouse in Bridgewater that was nearly perfect, Janet took immediate action in this crazy New Jersey real estate market to immediately get our offer in to the listing broker (another Weichert broker, different office). To make an already long story slightly shorter, through Janet's diligence and knowledge, first rate legal and mortgage representation were acquired and an incredibly prompt and easy closing was accomplished.

I attribute all of my wife's and my satisfaction and peace of mind to Janet Bolante's dedication, diligence, and professionalism. She is truly an asset to your organization.

Very truly yours,
Thomas Flader

cc: Jim Weichert Janet

January 24, 2002

Marilyn Wehner, Mgt.
Weichert Realtors
Watchung, NJ 07069

Dear Ms. Wehner:

I would like to take this opportunity to tell you how I had a change of heart and gave Weichert Realtors a second chance. After dealing with Weichert in the past I promised myself I would never again, because I was not a satisfied customer with my previous experiences working with one of the other offices.

Back in October of 2001, because of my past relations with Weichert, I placed my home in Martinsville on the market using another Real Estate Company. During an open house in Tewksbury, my husband and I came upon a Weichert open house sign in Readington. My husband said to me, "Let's go see what type of home it is." I said, "no way, I don't want to deal with that company." Anyway, my husband was driving so we went. As we approached the house, we realized it would probably not be in our price range so my husband started to back-up out of the driveway, when suddenly this attractive lady, dressed in a very professional black and red suit ran down a muddy, gravel driveway, and stopped us. She introduced herself as Janet Bolante. The moment she started speaking to us, I told her we were already working with (four) 4 other realtors. In a soft and sweet tone she replied, "Well let me be your 5th." Against my judgment, my husband told her what we were looking for, and she said, "I will check tomorrow and see what I could find for you."

The following day I was beside myself when Janet called with numerous other listings. After working with her for (two) 2 weeks, her professionalism, attitude, expertise, and positive energy, Janet Bolante was able to regain my trust and confidence in working with your company. I immediately stopped my relations with other realtors. By this point I told my husband I wouldn't buy a home from anyone else except Janet.

During our search, Janet on numerous occasions went beyond the call of duty. She would draw up contracts at 12:00 midnight just to make sure no time was wasted. On June, 2001, after all her efforts, commitment and dedication to my family, she found our dream house in Chester, NJ. Your company should consider themselves very fortunate to have such a dedicated, honest, personable and motivated professional representing Weichert. Not only will I recommend everyone I know to Janet, but also if I ever need a realtor again, she is definitely the one for my family.

Sincerely,
Mr. & Mrs. D'Avella