

Roselle, NJ 07203

September 28th, 2011

Mr. Jim Weichert
Weichert Realtors
55 Stirling Road
Watchung, NJ 07069

Dear Mr. Weichert:

I would like to express my appreciation and commendation of the work Janet Bolante did as our realtor for the sale of our mother's house at Floral Ave in Elizabeth, New Jersey.

Janet had been very effective in finding our mother a tenant and designing a lease a few years ago. So, when my mother died this past March, we turned to her to help us sell her house.

Janet worked with my sister and myself to develop a good marketing strategy, and then effectively implemented this strategy. Her knowledge of the market in my mother's neighborhood helped us decide on a competitive price. She brought in a photographer and worked with him to prepare a brochure that emphasized the most appealing features of the house.

She communicated with us daily by phone and by e-mail to keep us abreast of the latest developments, and she always answered our inquiries promptly. She didn't allow us to get discouraged when offers didn't develop into sales or when negotiations seemed endless. So, in addition to being our realtor, she was our psychologist and our friend!

We would, without hesitation, call on Janet again if the need to sell or buy a house arose. We would recommend her enthusiastically to anyone looking for an effective, customer-friendly realtor.

Sincerely,

Louis S. Bedrock (For Louis S. Bedrock and Cheryl Lynn McCabe)

Mr. & Mrs. Liss
Garland, TX

April 9, 2010

Ms. Theresa Milliken
Manager
Weichert Realtors
55 Stirling Road
Watchung, NJ 07069

Re: Janet Bolante, Realtor

Dear Ms. Milliken:

Mrs. Liss and I are pleased to advise you that Janet performed exceptionally well in marketing our home at 6 Debby Lane in Warren, which began in the fall of 2009.

This in spite of a water disaster in January 2010, necessitating 2 buyers to withdraw their offers, and an entire year's rehabilitation of the structure. In addition, days after we **first put the home on the market**, we received an order from our illustrious Town Fathers to connect to the septic sewer in the street, and disable our septic tank (which had served us well without incident for the 42 years of our residence there). Interestingly, a neighbor who happens to be on the Township Committee has not, to this day, received such an order. Such is life in New Jersey.

In any event, with superb supervision, and placation of the final buyers by Janet; the work of our general contractor (whom we have known since he was in grammar school); and our own involvement by long distance, the closing finally happened (quite smoothly) on March 15 of this year!

Janet has certainly "earned her stripes" through her wonderful, capable, and caring handling of this exercise.

Cordially,

Mr & Mrs Liss

Annette Skervin

Warrington, PA 18976

November 8, 2010

Theresa Milliken -Manager

Weichert Realtors

55 Stirling Road

Watchung, NJ 07069

Dear Ms Milliken:

I would like to express my appreciation and commendation of the work Janet Bolante did as our realtor for our Hackettstown, NJ property.

In June, when we decided to put our house on the market, I went through the process of identifying, interviewing and selecting the realtor that I believed could best represent our interest as sellers in a competitive market. Although her office was almost 40 miles away, Janet was the first realtor to respond to my email inquiry – an early indication of her accessibility to her clients. During her interview, Janet was the only realtor to spend time walking through my house before making her presentation. She was very prepared for our meeting, and from the information she provided on the successful marketing plans she had developed for previous clients, it was clear that she had the ability to sell our house in this difficult market. Janet distinguished herself through her expert advice in staging our house, the excellent photographs taken by her professional photographer, and the beautiful brochure she developed to position our house above the competition. The consistent feedback from those who visited the house was how well it showed! During the process of selling our Hackettstown house, we made an offer on our new house in Pennsylvania. Janet recommended Brian Wagenseller (Weichert Financial) from her office to manage the mortgage process. Although we had been pre-approved through our bank, Brian identified a mortgage with a better rate, and committed to have us close on time (in one month). Brian's diligence in managing the application process, guiding us through the steps we needed to provide appropriate documentation, and delivering on his commitment to close on our contract date (August 30th) was phenomenal!

To me, the mark of a great realtor is one that demonstrates her commitment to the ultimate best interest of her client. Janet exceeded my expectations in this area when (in light of the slow market and purchase of our new home) she recommended a change in our strategy, and listed our house as a rental property. This recommendation allowed us to reduce the financial impact of carrying two mortgages and was made with the full knowledge that her commission would be lower. Once again, Janet brought the full strength of her marketing skills to competitively position our house in the rental market. As a result we had a qualified tenant within 3 weeks of listing!

I have bought and sold several houses in the past, but this is the only time that I felt that I was working with a professional that I trust and can wholeheartedly recommend to others. I know that in 2 years when we relist our property for sale, we will be calling Janet to represent us again!

Sincerely,

Annette Skervin

cc: Jim Weichert

1625 Route 10

Morris Plains, NJ 07900

Dr. Eugene Tan
Basking Ridge, NJ 07920

Sept 1st, 2010

Theresa Milliken, Manager
WEICHERT REALTORS

Dear Ms Milliken,

I am writing to express my appreciation of Janet Bolante as my realtor. I met Janet at an open house in Scotch Plains just as I began exploring the possibility of selling my house and purchasing a new one. I found Janet to be friendly, knowledgeable and interested in my needs. Janet's initial presentation was professional, thorough and informative. I was immediately inspired by her enthusiasm and work ethic and felt most comfortable signing a Listing Agreement with her.

Janet provided me with great care and advice regarding marketing my former house including creating a wonderful brochure, advertisements in newspapers in magazines, and many beautiful internet presentations to advertise the house. Janet was professional, detail-oriented, extremely knowledgeable, sensitive to my needs and committed to providing excellent services. She was responsive and always returned my calls/e-mails and kept me updated of every detail related to the marketing of my home. Her determination and professionalism brought to fruition a sales contract that closed in May 2010.

In addition to selling my former house, Janet also helped me purchase my present home. Her professional effort and advice was impressive, especially my children and wife also enjoyed many days of house-searching with Janet.

I cannot emphasize enough on my complete satisfaction with my experience with Janet. I would sincerely recommend her to anyone in need of an excellent realtor. Congratulations, Janet Bolante is your star-employee.

Thank you.

Very truly yours,
Dr. Eugene Tan

cc: Jim Weichert

Louella DeGumbia
Berkeley Heights, New Jersey 07922

July 15, 2010

Theresa Milliken, Manager
WEICHERT REALTORS
55 Stirling Road
Watchung, NJ 07069

Dear Ms. Milliken:

Nearly two years ago I received a postcard with beautiful photos of a property that Janet Bolante was offering for rent in my neighborhood. At the time I was not thinking of selling or renting my home but was so impressed by her effort that I kept the postcard.

Last fall I decided to sell my home and knew, given the market conditions, that I would need an aggressive, experienced Agent to sell my property. Without hesitation, I pulled the postcard that had so impressed me and made an appointment with Janet. That call began a wonderful home sale experience.

Her initial presentation was professional, thorough and informative. I was immediately inspired by her enthusiasm and work ethic and felt most comfortable signing a Listing Agreement with her.

She created a wonderful brochure to advertise my home; it was beautifully presented on the internet and promoted in newspapers and magazines. She always returned my calls/e-mails and kept me abreast of every detail related to the marketing of my home. Her determination and professionalism brought to fruition a sales contract that closed yesterday.

I commend Janet on a job well done and know that her expertise and reputation will follow her for many years to come. It was truly my pleasure to have worked with such a remarkable woman.

Very truly yours,

Louella DeGumbia

cc: Jim Weichert
Weichert Realtors
1625 Route 10
Morris Plains, NJ 07950

February 19, 2010

Dear Janet,

This is a great day for us because this afternoon we will close on our Flintlock property. We feel so fortunate to have sold the house under these poor real estate conditions in New Jersey as well as in our country.

We want to thank you for all you did to make this momentous day happen for us.

First, on a personal level, we enjoyed working with you and getting to know you. You are always so upbeat, which gave us great confidence that there would be a nice buyer for our house.

On a professional level, you “know your stuff”. You know how to market a property and have many contacts in the real estate business in New Jersey. You gave us excellent advice about pricing and staging our Flintlock house and always offered advice in a professional, friendly way. The brochure you developed for the property was absolutely beautiful and you kept us well supplied with copies to hand out to all those who came to look at the house. You followed up potential leads and supplied us with valuable feedback. You kept the avenues of communication open, which helped to facilitate the sale.

Also on both a professional and personal level, you always made a lovely appearance as you showed the property on open-house Sundays – well groomed and well poised. You interacted so nicely with the clients!

So we both thank you!

Sincerely,

Dorothy and George Hennings

April 6, 2009

*Mr. Jim Weichert
Weichert Realtors
1625 Route 10
Morris Plains, NJ 07950*

Dear Mr. Weichert,

My family and I felt it is of great importance to give special recognition to a wonderful realtor of yours, Janet Bolante. We met Janet in December 06' when we were originally selling our townhouse in Livingston, NJ. At the time, we had hired another realtor and Janet was representing the buyer for our townhouse. Due to unfortunate circumstances, we did not sell at that time and wound up pulling out of attorney review.

We were fond of Janet's tremendous work ethic and most of all, her spirit as soon as we met her. Which is why, 2 years later, we remembered sweet Janet and called her to represent the sale of our townhouse for the second time around December 08'!

Not only was Janet grateful and touched that we remembered her but she was incredibly enthusiastic to represent our family with this sale. Janet was there for us day and night during the entire process - even helped us through some tough times with our extraordinarily difficult buyer. Janet displayed enormous professionalism throughout and was there to comfort us when needed!

Jim, you are incredibly lucky to have such a smart, hardworking and compassionate realtor at your company. We have recommended Janet to our friends and we now consider her part of our family. Enjoy her and her successes as much as we do!

All the best,

Faith and Larry Sussman

*Cc: Theresa Milliken, Janet Bolante
Weichert Realtors, Watchung, NJ*

August 22, 2008

Theresa Milliken, Manager
Weichert Realtors
55 Stirling Road
Watchung, NJ 07069

Dear Theresa;

We closed last Friday on our house in Cranford and I just wanted to drop you a note thanking you and Janet Bolante for the great experience we had with Weichert.

We hired Janet in February of this year after having our house listed in 2007 with another agency. We were very disappointed with the other agency and needed to make sure that we picked a new agent who would work hard for us.

Janet was very professional from the moment she came out to give us a presentation. She had the house listed within a few days and an open house schedule for the following weekend. We could not have been happier. Janet held numerous open houses and aggressively marketed the house. She worked diligently over the next few months and we got an offer. Once the offer was accepted, we closed very quickly.

Janet Bolante is a very dedicated and knowledgeable real estate agent. She worked tirelessly for us in a very difficult market. We could not have asked for a better experience.

Respectfully,

Donna Hotz

Mr. and Mrs. Patrick J. Grant
Morris Plains, New Jersey 07950

January 3, 2008

Mr. Jim Weichert
Weichert Realtors
1625 Route 10
Morris Plains, NJ 07950

Dear Mr. Weichert,

We are writing this letter to let you know that we were extraordinarily pleased with the way that our real estate broker, Janet Bolante, handled the sale of our home. We were especially impressed with Janet's integrity, thorough knowledge of the Watchung real estate market and absolutely relentless advertising/marketing program allowed us to get the best price for our home in a very difficult real estate market. You can be sure that we will give Janet and Weichert Realtors the highest recommendation to any friends, family members, or acquaintances who are interested in selling their homes. You are very fortunate to have Janet in the Weichert Realtors.

Very truly yours,

Linda M. Grant & Patrick J. Grant

Dear Jim Weichert,

I am writing to tell you what a gift it was to work with your agent Janet Bolante.

In 2004, I was recommended to Janet by a cousin of mine. I had been searching for a home in the North Plainfield area, and was told that she was the best kept secret in New Jersey Real Estate. Nothing could have prepared me for just how wonderful she would end up being.

At the start of my search, (during the red hot real estate market of a few years back), Janet worked around the clock to find me the home of my dreams. She accompanied me on endless showings and open houses, never growing tired of my reluctance to settle for second best.

When she ultimately found the home I would purchase, she fought hard to avoid a bidding war for me, and helped secure a fair and quick deal.

I was so impressed with Janet's work ethic, that years later, when I would ultimately sell my home, I ignored the constant barrage of realtor postcards and phone calls and called Janet in once again, to work her magic.

She worked tirelessly, staging my home with her own furniture and house wares, holding court at the open houses, (12 weeks in a row), constantly following up with prospective buyers and interested agents – and the list goes on.

As we all know, the real estate market has cooled to the point of exasperation. But Janet never lost faith, and refused to let me do so. She was always positive about the prospects for my sale, but realistic as well. When she advised me twice to lower the sales price, I did without hesitation. This woman knows her stuff.

I closed on the sale of my home last month, and Janet was there with a smile, a congratulatory gift, and her characteristic positive attitude. She even took my new wife and I out to dinner to celebrate the sale.

Janet Bolante is an asset to your firm. I am lucky to have had the chance to work with her, and you are lucky to have her as a part of your family at Weichert.

With Best Regards,

Ganesh Thuraisamy

January 21, 2008

Mr. Jim Weichert
Weichert Realtors
1625 Route 10
Morris Plains, NJ 07950

Dear Mr. Weichert:

In September of 2007, I decided to sell my home in Cranford, NJ. My son, a resident of Weston, CT, researched realtors on the internet and contacted Janet Bolante of Weichert's Watchung office because of her outstanding credentials, and Weichert's reputation in the New Jersey market. She responded immediately and was at my home an hour later.

Within one week, my property was listed for sale, and we had an accepted offer a week later. We closed within 60 days at 95% of the asking price – in a very difficult real estate market. To say that Janet is a full service agent is an extreme understatement...

As a 78 year old single woman, selling my home after 50 years of residence was both a physical and emotional challenge. Janet was by my side every step of the way – from staging my home, to helping out with tag sales, recommending contractors, creating a gorgeous brochure, a compelling internet presence, overseeing broker and buyer open houses and ultimately handling the sale negotiation with great skill and instincts.

Janet was not only my agent but became a dear and caring friend. She nurtured me during this stressful time, bringing me dinners, keeping me company, and comforting me when I needed it. She was always just a phone call away.

Although I have moved to Connecticut, Janet and I remain in touch, and will always be friends. I consider myself very lucky to have Janet in my life and plan to recommend her to my friends and family. She is truly a one-of-a-kind person.

Weichert Realtors is very fortunate to have Janet as one of its agents.

Sincerely,

Florence Finkel

Ralph F. Lombardi
Bridgewater, NJ 08807

August 13, 2007

Theresa Milliken
Weichert Realtors
55 Stirling Road
Watchung, NJ 07069

Dear Theresa:

My wife and I recently had the opportunity to list my mother's condominium with Janet Bolante. This condominium was at a small complex in Green Brook, New Jersey, where three other units were already for sale as long as six months as short as two months. By following Janet's expert advice, we went to contract three weeks later. With her dedication, we were able to obtain two offers for the condominium, which caused us to get very close to our listing price.

We found Janet Bolante to be dedicated, easy to work with, aggressive in her approach, and knowledgeable about the real estate market. We most certainly would recommend her, and if the need should ever arise, look forward to working with her again.

Very truly yours,

RALPH F. LOMBARDI

Esther Lapointe & Denis Marcoux
Mukilteo, WA 98725

December 20, 2006

Theresa Milliken
Weichert Realtors

Dear Ms. Milliken,

It was slightly more than 3 years ago when Esther and I arrived in New Jersey and Janet Bolante helped us find our new home. We wrote to Marilyn Wehner at the time to express our satisfaction and appreciation for Janet's dedication and high quality of service. Well, she did it again. During the course of 2006, I accepted an opportunity to work on the West Coast and we decided to put our house on the market, even though mixed messages were being heard as to the timing of it, given the state of the economy. Our alternative option was to wait and rent our house for a period of time. We decided to meet with Janet to explore the different possibilities, trying to understand what our best option was. Janet's expert advice was right on the dot as usual. She recommended that we go for it and suggested a selling price that seemed right to us. She worked with us to build a strategy (open house, ad on the WEB, ad in the papers, etc.).

The story this time is quite short. Within two weeks of the listing agreement, we had an offer! Conscious of the urgency of the situation since I was already working on the West Coast, she decided to do the unusual and held an Open House on Father's Day, less than a week after we signed with her. She got a good turnout and met with a couple of serious potential buyers. Encouraged by the results, she went on for a second successful Open House the weekend after. We got what we hoped for: a couple of very interested potential buyers, a good follow up from Janet, and an acceptable offer, less than two weeks after we put our house on the market, and at the right price for us. That was just fantastic!

As I said in my letter 3 years ago, we have been around (Canada, Australia, California, Europe), and we dealt with a large number of agents. Janet still stands high up there as the best. Running the risk of repeating ourselves, Janet has been more dedicated than ever before in meeting her commitment to us. Energetic, positive, enthusiastic, dynamic are only the most noticeable qualities with Janet. She is also honest, professional, and reliable. And even though she represented both the buyer and the seller in this transaction, she would always act with the highest level of fairness and objectivity.

Again, Janet turned a stressful experience into a good and pleasant one with her attention to simple details. She seems to handle each transaction as if she was selling or buying her own house each time. Janet was a pleasure to work with again and she will remain a real good friend to us.

In conclusion, Janet offers only one category of service to her clients: the VIP service. And she deserves the MVP title in our selling experience as she had deserved it also our buying experience.

Make sure you don't let her go.

Yours truly,

Esther Lapointe & Denis Marcoux

Many thanks for the assistance given to us five years ago when we were in a confused state. Etched in our memories is the month of June of 2001 when my family and I met you that faithful Sunday. The good Lord smiled and led us to one of your open houses in Union.

You provided us with great care and advice regarding marketing our former property in Maplewood. We were able with your professional help not only to sell but also purchase our present home. Indeed, you helped us out of a rough period (initial difficulty selling the property, our financial uncertainties, inability to gain entry to our home after the closing and the events of 9/11 after closing).

Today, almost five years later, we are in a much better position. The girls had grown to love their home and have met wonderful friends. My entire family is surely like our home and would definitely like to keep it – we certainly owe it all to your professionalism and judgment. As our fifth anniversary approaches, we would like to embark on some form of investment.

After re-evaluating our financial progress in the last three years, it became obvious that we must try some form of investment. Hence, the reason for Janice's e-mailing you a couple days ago signaling our interests in real estate, this is a follow up to our first e-mail. I chose your professional intuition on the following as a possible investment opportunities: pre-foreclosure, foreclosure, tax lien, and the latter of purchasing a two-family house. Our only alternative is the stocks of which we have limited knowledge. Our objective is to sell as soon as possible to ensure a profit to reinvest again into other real estate.

We sincerely respect your knowledge in real estate and will to meet with you to discuss our options.

Our sincere greetings,

The Browne Family

**From the Desk of
Arthur and Janet Wendland
Scotch Plains, NJ 07076**

January 7, 2006

Weichert Realty
Ms. Theresa Milliken, Manager
55 Stirling Rd.
Watchung, NJ 07069

Dear Ms. Milliken,

Back in August of 2005, I went to a cobble shop in Westfield to have a pair of shoes repaired for my wife. I came across a gentleman named Sal, who said he had just sold his house. He could not stop talking about how Janet Bolante handled everything with such commitment.

I told him that my wife and I would be selling our house and moving to Florida. Sal said he would have Janet call me. She did, and after speaking with her, we did not have to consider any other real estate agent.

We put the house on the market in September, and it was sold by December. Janet worked with us, keeping us informed all the way. Her excellent and professional service helped the process. She set up the marketing beautifully and the open-house appointments with careful consideration to our schedules. We are now starting the closing process and our dream to be in Florida, thanks to Janet. We attribute everything that went well to her. She acted in the most professional manner at all times. She is a great asset to the Weichert team, and a good friend of ours.

Thank you for having her in your organization. We give three cheers for Janet Bolante, the Weichert Agency and all the agents that helped to sell our house!

Sincerely,

Arthur and Janet Wendland

*Marilyn Wehner, Manager
Weichert Realtors
55 Stirling Road
Watchung, NJ 07069*

February 19, 2005

Dear Ms. Wehner;

This letter is just to inform you of how satisfied my husband and I were with the services we experienced from Janet Bolante and Michelle Austin. We had previously had a bad experience with Weichert Realtors, (a different office) but this experience has changed our feelings. They took us under their wing and made our house into a show place without us having to do any expensive alterations. Janet even brought in some of her own decorative items to enhance the overall effect. They were creative in their approach with prospective buyers and advertised extensively. As a result our house was sold in short order and we were able to obtain our price. What was also very apparent was the helpfulness they supplied to the buyer in order to make the sale possible.

In conclusion, this was an extraordinary satisfactory experience and I would not hesitate to recommend Janet or Michelle to any of my friends or acquaintances who may need the services of an excellent realtor.

Sincerely,

*Carol Mendalski
Manchester Twp., NJ*

Marlene Da Costa

Verona, NJ 07044

*Marilyn Wehner, Manager
Weichert Realtors
55 Stirling Rd
Watchung, NJ 07069*

January 4, 2005

Dear Ms. Wehner:

I wanted to take a moment and share our very pleasant experience with one of your realtors, Mrs. Janet Bolante.

This past summer, we selected Mrs. Bolante as our selling agent in marketing our previous lovely home in Hillside, New Jersey. I am specifically choosing the word "selected" for a reason: both my husband and I are very picky when it comes to choosing people representing us on various transactions. We take great care in reviewing all aspects of the process to ensure our interests are best represented, and this included a detailed process when we decided to put our home in the market.

Our home was very nice, in immaculate condition (we had restored it to its original Colonial style, but with today's comforts), and we wanted to ensure we would get the best value for it. Taking into consideration a dynamic market, it was crucial as selling prices were changing monthly.

We decided to interview about 6-7 agents. We selected Janet. Her enthusiasm, professionalism and knowledge of the market were winners. Furthermore, I am a firm believer that when someone truly enjoys what they do, they will always succeed, and clearly, Janet has by all standards.

From the interview through to closing in the fall, it was a pleasant experience. She kept on top of every aspect of the process and was always available, via phone or email, and ready to go (we actually wondered many times if she even slept!). She is very committed and works very hard for her clients. By the way, we did sell the house for the amount we had hoped for, at the top end of the market in our area.

We would not recommend any other agents to market a home. Selling/Buying is a serious investment to anyone and one must choose the best.

Please take a moment to thank Mrs. Janet Bolante for a job well done.

Sincerely,

Marlene Da Costa

Dan Grady & Ivy Loui
Baltimore, Maryland 21201

November 20, 2004
Ms. Janet Bolante
Weichert Realtors
55 Stirling Road
Watchung, NJ 07069

Dear Janet,

Ivy and I want to express our great appreciation and gratitude for your earnest effort and hard work in the sale of our home. From the onset, you stepped into a very difficult position, as we transitioned from a prior agent to you. Your professionalism and honesty reassured us that we had made the right decision.

We were very pleased with your marketing program for our home. After three months of near zero interest, your keen marketing savvy garnered significant, qualified offers within a few days. Your understanding of the real estate market and the target market for our specific home was crucial to the swift sale.

Through no fault of yours, we had our trials and difficulties. However, you were always there to guide our decisions and manage tasks for us. As we had moved out of state, we could not have managed without you. You truly went above and beyond the call of duty.

Your professionalism, integrity, and dedication are your hallmark and should be the pride of Weichert. Ivy and I would proudly recommend you to other perspective real estate buyers or sellers. We will gladly refer you to our friends and acquaintances, as well.

Again, thank you so much for your hard work and dedication.

Sincerely,

Dan & Ivy Grady

Francis J. Mertz

Morristown, NJ 07960

November 11, 2004

Jim Weichert

Weichert Realtors

1625 Route 10

Morris Plains, NJ 07950

Dear Jim;

During the summer of 2003, my wife and I decided that it was time for us to put our home in Watchung on the market. Our mutual friend, Tom Ross, suggested that we utilize the resources of Weichert to market our property. Through the intercession of your office we were introduced to Janet Bolante of your Watchung office.

We will always be grateful for what you did in directing us to Janet. The bottom line is that we closed the sale on June 11, 2004. But, a successful sale doesn't tell the full story. In every aspect, Janet epitomized the professionalism that we all look for in choosing an agent to act on our behalf.

From the outset we were pleased with the process she outlined. In selecting an agency to market our home, we talked to several firms. Most promised more than we thought they could deliver. The study that Janet prepared of comparable sales helped us set realistic expectations for the ultimate purchase price. And, we were able to secure what we felt was a generous price for a unique property.

Janet studied the property and tailored her marketing efforts to showcase the unusual lot and the panoramic view from our backyard. The photography was tasteful and presented our home in its best light. All of this was supported by realtor open houses and appropriate advertising. I should also add that Janet respected our wishes not to have open houses for the general public. Yet, we did see a number of qualified prospects who had a genuine interest in our home.

Janet's support did not end when the contract was signed. She guided us through the inspection phase and the closing process. Our only regret was that she couldn't handle the purchase of our current home. We found our new home before it came on the market! Gail and I not only sold a home but we gained a new friend. Weichert and we are fortunate to have Janet Bolante working on our behalf.

Francis J. Mertz

Weichert Realtors

August 19, 2004

To Whom It May Concern:

I am writing this letter to inform you of the outstanding work of Janet Bolante. Ms. Bolante has dealt with the sale of my home in the most professional manner I have ever seen from a realtor. Her tireless effort is coupled with a personality that puts those who deal with her at ease. She is easy to talk with, accessible, personable, and impeccably dressed. In an age where so many realtors are "in it just for the money", Ms. Bolante pushes herself as hard as she pushes others. I highly recommend her to anyone looking for a realtor. Thank you for a realtor you should be proud of.

Sincerely,

Darren M.G. Spaulding

Mr. and Mrs. Jon Shepeluk
Red Oak, Texas 75154

May 3, 2004

Marilyn Wehner
Weichert Realtors
55 Stirling Rd
Watchung, NJ 07069

Dear Ms. Wehner:

We recently experienced the pleasure of having our home sale handled by one of your agents, Janet Bolante. We would like to take this time to let you know how much we appreciate all of Janet's work and her attention to details. She was continuously available to us and made sure that our house received as much exposure as possible.

One of the main factors in our decision to list our house with Janet was the fact that we saw her signs all around...and it usually wasn't long before these houses sold. We often attended open houses around the area and would often run into Janet. It was obvious that she rendered much attention to her clients.

Janet seemed to have a personal desire to go the extra mile in her efforts to sell our home. We appreciate all of the extra open houses she ran and the advice on touching up and presenting the house.

I would recommend Weichert Realtors to anyone looking to buy or sell a home and I would also tell them to request Janet Bolante.

Janet did a super job.

Sincerely,

Jon and Karrie Shepeluk

cc: Jim Weichert

Nadia C. Greenidge

January 30, 2004

To Whom It May Concern:

I would like to send you a quick note praising Janet Bolante for her excellent service. I listed my previous house with Janet after undergoing an awful and uneventful summer trying to sell my house via my friend and her agency. The house was a large and lovely 5 bedroom colonial in a great part of Plainfield. Well, before Janet the house just sat there listed but with very little action. In comes Janet, who was recommended to me by a dear friend, and she just took charge. Janet rearranged my furniture, created a great marketing plan, had mega open houses, and got my house sold. Janet was very professional and excellent at marketing and selling every step of the way. She even sold me my new house - which I just love.

I just wanted to let you know that Janet got us through a tough time with professionalism and grace.

Sincerely,

Nadia Greenidge

Marshall

Roselle, NJ 07203

October 20, 2003

To Whom It May Concern:

We have had the pleasure of working with Janet Bolante of Weichert Realtors for the past four months. During this time, she has impressed us as a highly personable, thorough and consummate real estate professional, we recommend her highly.

We met Janet in June, at an open house she was hosting in Scotch Plains, New Jersey. Even at this initial meeting, it was clear that she understood how to maintain the delicate balance of business and personal service. By the next day, Janet had familiarized herself with not only our home preferences, but the names of our two young sons. Indeed, we were amazed at all the tiny details she remembered about us from the previous day. Janet immediately started to e-mail us appropriate properties, making herself available at a moment's notice to show us anything that piqued our interest. We were very discerning customers and she patiently spent what seemed like an endless summer showing us dozens of homes until we found just the right one.

When we were ready to sell the home we are leaving, Janet left nothing to chance. She has a superior command and knowledge of the real estate market and packaged our beautiful home in such a way that it received maximum exposure. This resulted in an offer (at full asking price) within one week of its listing.

There is little we can say about Janet that her highly decorated status at Weichert does not already convey. Her membership in the President's Club speaks volumes about Janet's hard work, determination and unparalleled level of customer support and service.

Sincerely,

Holford T. Marshall & Line A. Marshall

Subj: **Janet Bolante**

Date: 8/25/2003 10:48:26 AM Eastern Standard Time

From: [Lfwavro](#)

To: mwhner@weichertrealtors.net, [JanetBolante](#)

Dear Marilyn,

I wanted to take this time to commend Janet Bolante for a job well done. We met Janet November 1, when my husband dropped into the Weichert office. We had 2 houses to sell and had to find one soon, it took us 6 months to move due to all the uncertainties with 9/11. Janet continued to work with us through all the unknowns. We were able to find a new home and Janet handled everything very professionally. A year and a half later we found ourselves relocating again, we called Janet immediately and from the beginning to the close of the sale, Janet never stopped! I asked her on several occasions if she ever slept.

She became a friend to my children, they though she was wonderful! I just wanted you to know that her tireless efforts, her personality and her friendliness, are genuine and you should be proud to have her on your staff.

Sincerely,

Lisa and John Wavro

August 14, 2003

Weichert Realtors
Attn: Ms. Marilyn Wehner
55 Stirling Road
Watchung, NJ 07069

RE: Janet Bolante

Dear Marilyn:

My wife Tina and I want to thank Weichert Realtors and in particular Janet Bolante for all her hard work in helping us find our new home. The new neighborhood is just what we were looking for and the home is wonderful.

We also want to thank Weichert and Janet for her outstanding efforts in selling our existing home. Janet patiently worked with us during this period and made the process painless. We know that we are a demanding couple and her attention to detail, and to our requirements, is greatly appreciated. Janet kept us informed throughout the whole process, and kept all parties involved, doing what they had to do to complete the transaction in a timely fashion. In particular, we have to commend Janet for working so hard before and after she had already obtained the listing.

Janet's attention to detail in preparing the house we were selling for presentation was outstanding. Tina and I both credit the prompt sale of the house as a direct result of Janet's personal effort. We think this type of commitment is what differentiates a true Real Estate Professional from the mediocre types.

We will always be glad to recommend Weichert Realtors and particularly, Janet Bolante, when asked by friends for the best company in the Residential Real Estate Business.

Thank you.

Sincerely,

Chris Salazar

Cc: Mr. Jim Weichert

December 2, 2002

*Marilyn Wehner, Manager
Weichert Realtors
55 Stirling Road
Watchung, NJ 07069*

Re: Janet Bolante

Dear Ms. Wehner:

I would like to take this opportunity to acknowledge a superior job done by one of your Sales Associates, Janet Bolante. Janet listed my mother's home in Scotch Plains after seeing a For Sale by Owner sign and contacting me. The property was listed with another Realtor for seven months prior to my attempt to sell it on my own. Believe me, I was not interested in hearing again from another Realtor and why I should list with them. Once I met Janet, my whole perspective changed. I was sure she was the Realtor I wanted to list and sell my property.

Her professionalism and competency were very apparent. Due to Janet's aggressive marketing processes and her diligent work ethics including Open Houses every weekend, the house sold. Not only did it sell, but Janet was the Selling Realtor. This was a win win situation for everyone involved. Communication during the entire process was constant, Janet kept in touch with me almost on a daily basis. In addition, as we approached the closing date, Janet assisted in all ways possible with my attorney, the buyers and their attorney and the town of Scotch Plains to insure a smooth transaction.

Janet Bolante is a Top Notch Realtor and I would like to express my thanks and gratitude for a job well done. I would highly recommend Janet to any and all prospective new clients.

Respectfully,

*Pat Sharpe
Califon, New Jersey 07830*

Subj: Testimonial Letter

Date: Fri, 4 Oct 2002 9:26:45 AM Eastern Daylight Time

To: Janet Bolante

Marilyn Wehner
Weichert Realtors
55 Stirling Road
Watchung, NJ 07069

Dear Ms. Wehner:

I would like to take this opportunity to tell you how wonderful Janet Bolante was during the sale of my home in Fanwood. Janet was referred to us after a horrible ordeal with another agency. Needless to say, I was very frustrated even before Janet came into our home.

She is a true professional and pays attention to every detail. She impresses us with her endless energy and her positive attitude at all times. There were many times that I became worried and her positive attitude was very reassuring. Instead of ignoring me she would call me 1, 2, and 3 times a day to talk about the next move.

Janet is much more than an excellent sales person. She is a warm and caring person. She is a phenomenal motivator as well as friend. We were very pleased with Janet's and Weichert's service all around.

My home was sold through your Watchung office from another one of Janet's open houses in my area. I feel that her aggressive and relentless marketing were key in the sale of my home.

Ellen Cagnassola
Fanwood, NJ 07023

Fred & Linda Hipp, Jr.
Scotch Plains, NJ 07076

July 14, 2002

Marilyn Wehner
Weichert Realtors
55 Stirling Rd
Watchung, NJ 07069

Dear Ms. Wehner:

We are writing to highly commend Sales Associate Janet Bolante for her top-notch service to us as we purchased our home in Scotch Plains and sold our former home in Fanwood.

Janet really made it possible for us to be in the home of our dreams. She was ready and willing to provide her expert guidance at every step of the way, including major decisions such as financing and preparing our former home for sale, to a number of lesser but nevertheless crucial decisions necessary to complete to two transactions.

Janet was the listing agent on the home we bought. From the very first call that we made after seeing the sign in front of the house, to the completion of our purchase, Janet was by our side. From that experience, we never had any question about listing our former home with her for sale, and we are glad that we did.

Not only is Janet thoroughly knowledgeable about the buying and selling process, she is also a great resource of information, helping us to find necessary services to prepare our former home for sale, for example, the asbestos removal company. Every time that we called Janet, she promptly assisted us. But she did not wait for us to call - she kept on top of the whole process, making sure we were on track.

She helped us work effectively with seller and buyer, mortgage company, lawyers and appraisers, home inspectors and all others involved.

Inevitably, a problem may arise in a complex process such as buying and selling a home. Janet was always a professional in finding a way to solve a problem, not avoid it.

Very significantly, we would add, we believe that Janet helped us to obtain the best price possible for our former home.

Janet was truly a friend to us and our family. She helped our teenage children adjust to the move as well, as they were moving from a home in which they grew up.

We thank Janet for all that she did for us and our family, and thank you for having her on the Weichert Realtors team. She is a terrific representative for your company.

Sincerely,

Fred Hipp, Jr. & Linda Portwood Hipp

Cc:

*Jim Weichert
Weichert Realtors
1625 Rt 10
Morris Plains, NJ 07950
Janet Bolante
Weichert Realtors
55 Stirling Rd
Watchung, NJ 07069*

TO WHOM IT MAY CONCERN

April 14, 2002

We have known Janet Bolante for about one year in connection with the sale of our house in Fanwood and purchase of a new home in Green Brook - both transactions were successfully completed in 2001.

We have been extremely pleased with Janet in terms of her complete understanding of our needs at all times as well as a very good perception of the marketplace. She was very hardworking, read and willing to do whatever the moment called for.

During the listing phase of our Fanwood house she spent a great deal of time and effort with us to bring the house to top shape so that the house could realize its full potential. In spite of the horrible events of 9/11, Janet confidently worked ahead and completed the sale within record time to the full satisfaction of both parties involved.

In most instances of our experience, we found her going beyond the call of duty. We wish her every success.

Satish Shoor
Green Brook, NJ 08812

Ophelia Lloyd
N. Plainfield, NJ 07060

Jim Weichert
1625 Route 10
Morris Plains, NJ 07950

October 29, 2001

Dear Jim,

I am sorry it took so long to send this letter to you regarding one of your sales associates. I am not a letter writer and was waiting for one of my children to write it for me, but they all seem so busy with their own lives!!

I would like to take a moment to tell you about Janet Bolante. In January of this year, I was in Drug Fair at the courtesy counter. There was a very attractive lady telling the cashier that she wanted to develop one picture from a roll of film. In the conversation, she happened to mention that she had a picture of a client's house she needed to have printed. She was willing to waste the remaining film! I asked what line of work she was in and she said Real Estate Sales. I was so impressed, I told her of my interest in buying a smaller house. Ms. Bolante took my name and phone number. Much to my surprise, the very next day I received a call from Janet with a list of houses for me to look at! The one house that I was interested in, she made an appointment and met me there that same day! The owner showed up just as we were leaving and informed us it was just put under contract. Two days later, Janet called me with more houses to look at. I made her aware that I was on my way to Florida for the week, but gave her my children's phone number.

When I reached Florida, my daughter told me Janet was trying to notify me that the house was back on the market. She took my sons to look at the house again. They approved of the house for me. Janet took over. She contacted my lawyer, faxed the signature letter and contract to me in Florida, and followed up with many phone calls.

By the time I returned to New Jersey, Janet had gone with my son to my home, took pictures, and created a list of suggestions of how to better stage my home. In the middle of all of this, we had a snow storm and I couldn't even get out to buy milk and bread. The doorbell rang and there stood Janet with milk and bread!!

Janet held my hand through the two transactions. She has so much positive energy! We had many laughs together. Everything went so smoothly with the buying of my new home and the selling of my old one.

You are lucky to have her as a part of your company and so is anyone who gets her as a salesperson. I would recommend her to anyone because she made me feel like it was "all about me" during my two transactions.

Sincerely,

Ophelia Lloyd
September 8, 2001
John and Karen Kenderdine
Gouldsboro, PA 18424-0760
Weichert Realtors
Attention: Marilyn Wehner

Subj: Copy of testimonial letter
Date: 9/8/01
From: [JeKnerd](#)
To: [JanetBolante](#)

September 8, 2001

John & Karen Kenderline
Gouldsboro,k PA 18424

Weichert Realtors
Attention: Marilyn Wehner
55 Stirling Road
Watchung, NJ 07069

Dear Ms. Wehner:

Now that we are settling into living full time in what was formerly our weekend Pocono retreat, I can write to you about our truly terrific experience with our sales associate, Janet L. Bolante. Not long before we decided to sell our home of 23 years in Scotch Plains, we learned that our close neighbor for most of those years, Janet, was not only a Weichert Realtor, but a highly successful one. Her success did not really surprise us since we have known Janet to be a lovely, vivacious, hard-working individual who never fails to make a strong, positive and lasting impression. Her business card reads appropriately, "Stop searching, you've found her." Fortunately for us, we didn't have to search at all! We immediately contacted her without considering anyone else. In today's marketplace, customers are supposed to more than "satisfied;" they should be "delighted," and that we were.

Janet's marketing skills are without peer, from her suggestions about preparing the house for best presentation, to strategies, to her famous homemade Chinese noodle, to her color pictures of the house on her business card and Weichert web site, to her sage advice, positive attitude and follow-up tenacity, to name only a few. She seems not only to "go the extra mile" but genuinely to enjoy it. The house sold in fewer than 30 days at a price with which we were very comfortable. She went so far as to broker the final deal late on a holiday weekend by long distance calls to Pennsylvania to accommodate the buyers who were briefly in the area from, Virginia. Janet is clearly an energetic, ambitious woman but is never the least bit pushy. She presents herself and her clients with an inimitable mix of grace, wit, style, art, charm, and panache. I would recommend her to anyone without a second thought. We have met probably dozens of realtors in the course of buying and selling several houses over 30 years, but none begin to compare with Janet Bolante. Other realtors can and do learn from her. We were lucky yo have her as our representative, neighbor and friend, as are you lucky to have her working for you and your company. She is truly a polished gem. Thank you again, Janet!

Very truly yours,

John E. Kenderdine, Jr. Karen K. Kenderdine

Date: September 1, 2001

To: Marilyn Wehner, Manager
Watchung NJ Office
Weichert Realtors
55 Stirling Road
Watchung, NJ 07069

From: Peter and Carrie Epifan
Martinsville, NJ 08836

We would like to express the highest praise and admiration for Janet Bolante. In the past three months, Janet has assisted us in buying our current residence and selling our previous one. She has become a friend of our family and we are sincerely grateful for her superior service and professional assistance. Janet is truly more than example of the Weichert motto "We Sell More Because We Do More".

We found Janet to be sincere, honest, dedicated, and hard working. We had complete confidence in her ability to manage our real estate needs and she treated us with the highest degree of confidentiality and integrity.

Janet is organized, quick and efficient and possesses an in depth knowledge of the market in our area. By providing the individual attention that we required, Janet made us feel like we were her only customers. We always felt that Janet went "above and beyond" in her attention to our needs.

Janet is a consummate real estate professional. She communicated and shared knowledge with us every step of the way. Janet addressed all of our questions and issues. Janet's use of technology to integrate and effectively execute her advertising, marketing and sales strategies was remarkable. The Market Analysis for our home was professionally prepared and informative. It provided a good reference source for real estate activity in our immediate area, and in our town.

Janet worked extremely well in a team-spirited and collegial fashion with lawyers, appraisers, home inspectors, banks, and the seller and buyer. She reached agreement by building consensus and trust amongst all of the various parties involved in the transaction. This is a skill that is difficult to learn and Janet has mastered it!

We would like to commend Janet for managing and surpassing our expectations and for making our entire experience pleasant and efficient.

We will recommend Janet to all of our friends and wanted to recognize Janet as a highly effective real estate professional and a valuable asset to Weichert Realtors.

Sincerely,

Peter and Carrie Epifan

Cc: Janet Bolante

May 12, 2001

Dear Ms. Mucerino:

We recently sold our Scotch Plains home with the assistance of Weichert Realtor, Janet Bolante.

Our experience with Janet was nothing but pleasurable. We have worked with other realtors before and only wish we were afforded the professionalism and courtesy Janet showed us every step of the way. With so many realtors in the field today, it's amazing to us how few of them show the dedication and commitment to their work that Janet so easily does.

Janet made everything easy for us and sold our house very quickly. Her enthusiasm was contagious and we truly enjoyed working with her. Best of all our three-year-old Zachary, considered Janet one of his pals. As we have told Janet before, we would recommend her to any of our friends or colleagues who are thinking of buying or selling a home.

Sincerely,

Victoria and Christopher Allen

ASIM MUKHERJI, MBA, CPA
North Plainfield, NJ 07060

February 16, 2001

Ms. Carol Mucerino
Manager
Weichert Realtors
55 Stirling Road
Watchung, NJ 07069

Dear Ms. Mucerino:

Recently we sold our house in Fanwood, NJ and bought another house in North Plainfield, NJ, both through the able assistance of your salesperson, Mrs. Janet Bolante, for whom we should express nothing but praise and admiration.

We were overwhelmed with Mrs. Bolante's sense of duty, dedication, and hard work. The two deals were completed within one month, which was possibly only through her steadfastness and genuine efforts. When our offer to buy another house in the neighborhood was not accepted because the offer was based on the contingent sale of our house, she took it as a challenge and sold our house practically within 48 hours. Unbelievable! Her strategy for selling the house (making the house ready for sale, pricing, negotiation skills, contracting prospective buyers, etc.) was superb. The offer to buy the other house was still not accepted. She gave us courage to look at a few more houses, and we found even a better house at a reduced price in a better neighborhood. Everything matched our needs and our offer was accepted. Her skill of coordinating with other side's agent, appraiser, inspector, banks, and lawyers were really commendable. She motivated people in both sides to move forward, assisted in resolving various issues, and reached the target within the time period. It was magical. She charmed everyone and remained undaunted even in the face of last minute surprises. Every time we called our attorney, we heard praise for Mrs. Bolante's efficiency. We thanked ourselves for our selection.

In our personal and business deals, we come across with many agents. Mrs. Bolante's efficiency and superiority go far above them. She deserves every penny of the commission she earns from the deals, if not more. She spends time and energy in every turn of the issue. We could reach her anytime at her home number, cell number and of course office number. Every voice mail was answered with genuine smiles and immediate offers to help. Within a week or two she turns into a family friend from a salesperson. My whole family is grateful to her. She even influenced us to go for your gold services and obtain the mortgage loan from Weichert. We were benefited by speed.

As you will understand, my words cannot describe enough the quality of service we received from this spirited lady. Our loyalty will be pledged lifetime to Weichert Realtors as long as persons like Mrs. Janet Bolante work there. Wish you all the best. And wish best luck to Mrs. Janet and her family.

Sincerely yours,

Asim & Anju Mukherji

January 28, 2001

Janet Bolante
Weichert Realtors

To Whom it may Concern,

On behalf of my family and I, we wanted to thank Janet Bolante for the outstanding job she did for us in the purchase and sale of our homes. In August of 2000, we scheduled an appointment with Janet in order to research the Bridgewater area for a potential upgrade of our primary residence. Janet took the time to educate us on the area and swiftly scheduled multiple listings for our appointment in order to give us a 'flavor' for the area. One of the listings actually turned out to be the house of our dreams.

As soon as we completed the appointment and Janet sensed our desire to bid on the new home, she immediately assisted us in getting a pre-approval and in submitting an appropriate bid. However, she advised us on the fact that our bid would include a 'Contingency' and the associated risk, because we had not sold our current home. Once our bid was accepted, she encouraged us to move quickly in putting our current home on the market at the price we felt was appropriate based on information Janet provided us. She subsequently had real estate agents and potential buyers parading through our home in a day.

We were able to secure a bid by the end of the week at our initial asking price. With this offer, Janet immediately removed the contingency to assure the seller of our commitment. We then turned our attention to the closing dates, which required securing a mortgage and coordinating the dates for the purchase and sale of our homes without minor disruptions to our normal family routines. Once again, with Janet's guidance, we were able to obtain a competitive loan and schedule our closing dates a day apart. The entire process took about 2 months and pretty much proceeded without a hitch, for the most part as a result of Janet's understanding of the real estate market and the closing process.

Thank You

Jose & Paula Berrios