



*D*etails
Matter

For Marcia Coss, going the extra mile...

There's no more rewarding experience as an educator than getting praise from a past student. For Marcia Coss, who was a longtime professor at George Mason University, her biggest reward came in the form of a personal letter from one of her most memorable students. He took Marcia's Immunology course not long after his father lost a long and difficult battle with a terminal illness. After struggling to keep up with his course work, he felt enormous pressure to do well in his return to school. True to her nature, Marcia applied a great amount of care to help him get back on track.

An Expression of Gratitude

That unexpected letter thanked Marcia for giving him the support and confidence he needed to excel in that course and eventually in medical school. Now in his residency in orthopedic surgery, he wanted to express his gratitude to his most influential professor. For Marcia, it couldn't help but remind her of her own college professor who inspired her to earn her doctorate degree in biochemistry and took such a personal interest in her future. "I've always believed that when you take the time to care, you don't miss the little things," Marcia says. "And it's truly the little details that make life so great."



Marcia recently took up kayaking. She loves the freedom of being out on the water surrounded by the beautiful countryside.

The Details of Nature

These days, the details that inspire Marcia the most are found in nature. Always an animal lover, Marcia and her husband live on a small farm where they enjoy taking care of their mule, horses, chickens and cats. A natural caregiver, she supports organizations such as the



"Whatever I am doing, I am always focused on the most important details. As a real estate professional, I am determined to give my clients the care and attention they deserve."
—Marcia Coss

ASPCA, Horse Rescue and the Nature Conservancy. And whether she's riding on horseback on the trails near her farm or embracing new hobbies like kayaking, Marcia savors every element of outdoor life. She also practices stained glass in her spare time, which is a great outlet for her creativity and attention to detail.



One of Marcia's favorite pastimes is stained glass. She loves the detail and intricacy involved in the creative process.

Making an Impact

Marcia's detailed approach and caring personality are the cornerstones of her real estate career. Embracing her natural role as educator and guide, she prides herself on empowering her clients with the information, market insight and support they need to make sound investment decisions.

Whether you are buying or selling, Marcia brings open and honest communication throughout the process to help you explore all of your options and make the most of your real estate opportunities. She knows that the little things make the biggest difference throughout the transaction and this shows in the personal care she applies every step of the way. This "Details Matter" philosophy is what has enabled Marcia to build so many lasting relationships and loyal clients.

Because Details Matter

When you are considering a home sale or purchase, you deserve to work with a professional who cares about you and is willing to devote her time and energy to your success. Marcia Coss understands that *Details Matter*, so call her today.

...is about savoring every detail along the journey.

Relationships Are More Important Than Transactions!

I work by referral, which is all about trust. When we are seeking any service, we are all looking for someone we can trust – someone proven who comes highly recommended and is already on our side.



With Marcia Coss,
Details Matter

With her vast experience as a businesswoman and college professor, Marcia Coss knows what it takes to make a lasting impact on the lives of others. She cares enough to focus on the smallest details, which has made her a trusted real estate professional for many years. Just take a look at what some of Marcia's satisfied clients are saying about her highly personalized approach to their buying and selling needs:

"Thank you so very much for all of your kindness and help in finding a new place. We are very happy with our choice."

–Kathy & Anthony

"Your 'above and beyond' efforts are greatly appreciated!"

–Wendi & Zac

"You have been wonderful in our long arduous journey of finding a house. We all probably thought that it was never going to happen. Thanks to you, it has! Thanks for all of your hard work. Cheers to you, the best real estate agent in the country!"

–Chad & Paschall



Marcia realizes that real estate is about more than just houses. She emphasizes getting to know her clients. She strives to understand your goals, your expectations and especially your needs.

Marcia promises to treat you with respect because that is what you deserve. She promises to follow up on all aspects of your real estate transaction.

If you are considering buying or selling a home, call Marcia to set up your no-obligation consultation.

Office:
703.777.3977

Cellular:
703.431.1571

E-mail:
Marcia@MarciaCoss.com

Website:
www.MarciaCoss.com

Licensed in VA & WV



663 Potomac Station Drive
Leesburg, VA 20176