



Lynn C. Dicton

Broker Associate, CRS, GRI, SRES

Weichert Realtors - Warren Office

61 B. Mountain Blvd., Warren NJ 07059

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Life Experience

After a successful 30+ year career in the telecommunications industry, I decided it was time to make a switch. I was looking for something new to challenge me, but I wanted to use the planning, problem solving, project management, communication tools and skills I had cultivated during my multi-faceted career and decided to look into opportunities in real estate. The multi-cultural aspect of my telecommunications career and world-wide travel had well prepared me for the experiences within the real estate community. Well, 16 years later I still don't regret a minute of that decision to begin a new career in Real Estate, and look forward to the opportunities (and challenges) each day has to offer. I lived in Somerset County for 30 years – in The Hills – and recently moved to Morris County. I truly love this area of New Jersey and can show you first hand all it has to offer.

Why Me

As a resident of Somerset County in The Hills for more than 30 years, I am uniquely qualified to guide you throughout Somerset County and the surrounding areas. I recently moved to Morris County, just a short drive away. I continue my allegiance to my old home location, as I make the transition to the Morris County area. I truly love this area of New Jersey and can show you first hand all it has to offer.

Listing Agent

As a Listing Agent, I specialize in helping Sellers find a buyer in the least amount of time, with the least inconvenience, and for the maximum price. I will assess the property's condition, have a professional photo shoot, hire a stager as necessary, advertise the property, identify prospective buyers, offer advice to clients and buyers, and negotiate on your behalf through the sale and closing of the property.

Buyer's Agent

I also love to help buyers in their search for the "perfect" home, from coming up with the list of "Must Haves" and then supplementing that with their "Wish List". By making these distinctions it makes the process a fun and exciting time. I especially enjoy helping "first time homebuyers" find their dream home and helping them sort through the maze of the home ownership process. I guide them through each step of the process and make sure they are teamed with a subject matter expert wherever necessary.

Relocation Specialist

Relocation Buyers and Sellers are also a group where I have significant expertise and experience. From helping someone new to New Jersey (or the US) understand the nuances of living and working in New Jersey to taking them to motor vehicle to change their drivers license, finding a new dentist or veterinarian, or where to find organic food... whatever it takes to help those new to the area feel comfortable.



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Why hire me?

Consistently recognized as one of the top agents in the Weichert/Warren Office
Full-time real estate agent with over 16 years proven track record
Extensive knowledge of Somerset, Morris and Hunterdon Counties
Aggressive and competent negotiator
Professional marketer - BS degree in marketing from Rutgers University
Excellent Interpersonal Skills
Your partner in success - Sell stronger, Buy better
Trustworthiness
Expert Customer Service skills
Flexible and Resourceful
Exceptional Networking Skills
Significant computer and Internet skills
Exceed my continuing education credits each year to stay up to date on changes in the industry
Willing to put in long hours to stay on top

Awards

Recognized by Weichert Realtors (over 18,000 agents) as being one of the top Sales Associates in the Company, consistently awarded the top honors 2004-Present.
From 2004 to Present have been a member of
Weichert's Presidents (top 2% in Company) 2005, 2012
Weichert's Ambassadors Club (2004, 2006, 2014)
Weichert's Executive Club (2008-2011, 2013, 2015-2017)
Weichert Million Dollar Sales Club 2003-2017
NJAR Circle of Excellence Sales Award Winner
Gold 2005, 2012 - Silver 2004, 2006, 2014 - Bronze 2008-2011, 2013, 2015-2017

EDUCATION, DESIGNATIONS, CERTIFICATIONS

BS, Marketing Rutgers University
NJ Real Estate Brokers License (2007)
GRI Designation (Graduate Real Estate Institute) (2005)
CRS Designation (Certified Residential Specialist) (2006)
SRES Designation (Senior Real Estate Specialist) (2013)
Certified Relocation Specialist
Certified Luxury Property Marketing Specialist
New Homes and Land Certification
Certified Mentor

HUNTERDON/SOMERSET ASSOCIATION OF REALTOR ACTIVITY

Representative on the Hunterdon/Somerset Association of Realtors (HSAR) Professional Standards Committee (2014 -Present)
Director, HSAR Board of Directors (2005-2008)
HSAR Community Service Committee (Chairperson 2004,05,06 - Member 2007-2008)



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