



**DONNA SHAW, ABR**

*Realtor - Salesperson*

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**DONNA SHAW**  
**REAL ESTATE**  
MATCHMAKER

*Matching People to Homes and Homes to People.*

**MILLBURN/SHORT HILLS...MAPLEWOOD...SOUTH ORANGE...WEST ORANGE...  
SUMMIT...LIVINGSTON...CHATHAM...MADISON...MORRISTOWN**

## EXPERIENCE + PROFESSIONALISM = RESULTS

Your home is likely to be the largest purchase and most valuable asset you have. This is not something you want to entrust to someone who only 'dabbles' in Real Estate. With over 15 years of real estate experience in these thriving communities, I know what it takes to get the job done! Whether you are buying or selling, experience and professionalism are essential traits in a successful Realtor.

1. A complete and up-to-date understanding of the market is crucial. This comes from research and networking with colleagues to learn not only what is listed on MLS but which properties about to come on the market.
2. As a local resident, I have a full appreciation of the flavor and pulse of the areas I cover. This means I can guide you into towns and neighborhoods that fit your goals and lifestyle. Which neighborhoods gives you best access to schools, which are more secluded and which neighborhoods offer easy access to NYC transportation.
3. Once you have found the right town and home, or the right buyer for your home, you want a skilled negotiator ready to help you buy you dream home or sell your current home at the best price and terms.
4. But it doesn't stop there. After the contract has been signed you want someone you can trust to see that transaction through to a successful conclusion. The best deal is when everyone leaves the table happy!
5. Developing long term relationships is simply good business and a very rewarding aspect of this job. With care and understanding, I make it my mission to help you through every aspect of the sale and make myself available when you have questions, need a few references or even a couple of suggestions about great restaurants.

More than a job, Real Estate is a career that requires continuing education, a passion for helping people realize their dreams of home ownership and a commitment to do the very best job possible each and every day. To that end I have received a number of personal achievement awards and maintain membership in the important organizations that characterize a successful Realtor.

### PROFESSIONAL MEMBERSHIPS

- Licensed New Jersey Sales Associate since 2000
- Accredited Buyers Representative and e-Certified
- Member of the National Association of Realtors
- Member of the New Jersey Association of Realtors
- Member of the North Central Jersey Association of Realtors
- Member of Garden State Multiple Listing Service

### ACHIEVEMENTS

- NJAR Circle of Excellence Award - 2007-2016
- 5-Star Client Satisfaction Award - 2011 - 2016 as seen in NJ Monthly Magazine (in partnership with Crescendo Business Services)
- Top 2% of New Jersey Realtors
- #1 Referral Agent at Prudential New Jersey Properties

I am a resident of Short Hills for over 18 years with two grown daughters. Because I feel lucky to live and work here, I try to give back to my community by volunteering at schools, support the Friendship Circle, Breast Cancer Awareness and Juvenile Diabetes.

