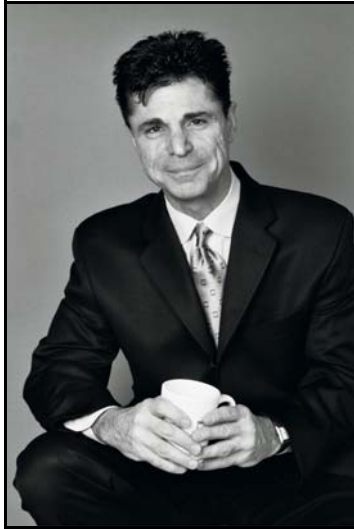


YOUR PARTNER IN SUCCESS



James Carlton Longo

Broker/Salesperson

**Warren Township Office
61B Mountain Boulevard
Warren, NJ 07059**

Office: (908) 757-7780

Residence: (908) 755-0762

Cellular: (908) 642-6997

Education:

- ◆ Bachelor of Arts
- ◆ Bloomfield College, Bloomfield New Jersey
- ◆ Licensed (real estate) February 1974
- ◆ Broker's designation 1978

Career Stats and Recent Accomplishments:

- ◆ Initial entry to Weichert Branchburg Office—12/23/1976
- ◆ Appointed sales manager (*Hillsborough Office*) in 1978
- ◆ Appointed sales manager (*Warren Office*) in January 1985
- ◆ Left Warren position September 1993 to become managing partner of Prudential Rose Realtors in Watchung
- ◆ Rejoins Weichert Warren Office in November 2004 as broker/salesperson
- ◆ **Career Sales:** in excess of 350 Units
- ◆ **Career Sold and Marketed Listings:** in excess of 700 Units
- ◆ **NJ State Circle of Excellence @ Gold Level 2002 & 2003**

Recent Prior/Prudential Real Estate Accomplishments:

- ◆ **Member:** Prudential's Chairman's Circle Club membership 2002 & 2003
- ◆ **Member:** Prudential's Fine Homes Division and area designated *Fine Homes Specialist*

Prior Weichert Accomplishments:

- ◆ Keynote speaker at educational, social, and charitable/fund-raising events including the March of Dimes, American Cancer Society and the Heart Foundation

Statement:

I loved nearly every minute of my 15 years at Weichert. My time at Prudential was rewarding-yet my activities over the past three years have been solely devoted to listing and selling homes-and there is no better place to market and sell homes than at Weichert, Realtors®. The *award-winning* Warren Office is the perfect place for me to serve my public throughout the greater Warren/Watchung corridor. I explain to my clientele "*Weichert is simply a bigger and better venue from which to showcase and expose my properties and a larger source of serious, buyer traffic.*" It's terrific to be home again at Weichert.